

Learning	Styles Survey — Sample Excerpt	Definitely B B	More than A	No Preference	More A than B	Definitely A
1.	I am more effective when I:  A. See a result for my efforts  B. Can develop unique solutions to problem	o ms	O	•	•	•
2.	I would like others to see me as: A. Logical B. Perceptive	•	•	•	O	•
3.	In difficult situations, my strategy is to: A. Improvise B. Push myself harder	•	•	•	O	•
4.	I work best with a manager who: A. Tells me what needs to be done B. Is open to new ideas and suggestions	•	•	•	O	•
5.	In solving a problem, I usually seek: A. An innovative solution B. A practical solution	•	•	•	•	•
6.	The assignments I enjoy least are: A. Routine tasks B. Rush jobs	•	•	•	•	•
7.	The best results come from meetings:  A. Where everyone is involved  B. Which are brief and to the point	•	•	•	•	•
8.	In difficult situations I typically: A. Pull people together B. Weigh all the alternatives	•	O	O	•	O